

OPPORTUNITIES AND TRENDS BRIEF

February 2021

Senegal: With adequate support, stand-alone solar could address illegal migration and youth unemployment

6m
Unelectrified
Population¹

16.2m

Total Population²

82

People per km²

Population Density

44 - - - -

100

Framework for Stand-alone Systems Score

Regulatory Indicators for Sustainable Energy (RISE)³

79 out of 10

PAYG Market Attractiveness Index (Score)⁴

2025



Government target for universal electrification

123

out of

190



Ease of doing business rank⁵



Donor Programmes supporting the SAS



There is a significant disparity between rates of access in **urban** (94%) and **rural** (44%) areas.⁶



Off-grid solar sales totaled **17,000 units** between January and June 2020, a **41% drop** compared to the same period in 2019. The decrease was mainly on cash sales, while Pay-As-You-Go (PAYG), sales remained stable with **13,000 sales** recorded in the first half of 2020.



About ten leading SAS companies have partnered with microfinance institutions to increase energy access and enhance affordability for consumers.



Senegal is considered a **regional hub** for stand-alone solar in Francophone West Africa.⁷

In 2020, the Government of Senegal exempted solar products from VAT (18%),

to increase access to renewable energy in rural areas.

There is commercial investment for off-grid solar from the Green Climate Fund

channeled through the Energy Access Relief Facility (USD 30 million), and the National Rural Electrification Agency (-Agence Sénégalaise d'Électrification Rurale, (USD 50 million), local SAS companies stand to benefit from these facilities. In November 2020, the Professional Council of Renewable Energies in Senegal (Conseil Patronal des Energies Renouvelables du Sénégal – COPERES), signed a Memorandum of Understanding with the Green Climate Fund accredited La Banque Agricole to develop green loan products⁸.

The challenges affecting SAS are:



The COVID-19 pandemic slowed economic growth to an estimated 1.3% percent in 2020.



Low consumer awareness of SAS solutions and their benefits



Prevalence of low-quality SAS leading to market spoilage



Inconsistencies in off-grid rural electrification strategies

There is an opportunity for SAS to address the challenges of illegal migration, youth unemployment, gender inequality and poverty.

This can be accelerated by:



- Support to the Ministry of Petroleum and Energy, and Ministry of Gender to implement the Gender Action Plan that will lead to improved energy access for vulnerable communities.
- Enhanced consumer financing options that build on the existing success with PAYG and microfinance institutions.
- Adoption and enforcement of quality standards to improve perception of SAS solution in off-grid areas
- >> The effective implementation of VAT exemption on SAS

In conclusion

The COVID-19 pandemic has brought to the fore the importance of SAS solutions as essential services for vulnerable groups in the country. Adequate support from government and development partners will ensure that SAS not only provides energy access but alleviates unemployment and migration challenges.

References

¹IEA (2019) Africa Energy Outlook

²World Bank (2019)

³ESMAP (2020) Regulatory Indicators for Sustainable Energy (RISE)

⁴Lighting Global (2019) PAYG Market Attractiveness Index

⁵World Bank (2020) Doing Business

⁶World Bank (2020) World Development Indicators

⁷Power Africa (2019) Off-grid solar market assessment – Senegal

⁸Senenvironnment (2020) Fond vert climat – Convention de partenariat entre LBA et Le COPERES